

## <<人性的优点>>

### 图书基本信息

书名：<<人性的优点>>

13位ISBN编号：9787513502344

10位ISBN编号：751350234X

出版时间：2010-11

出版时间：外语教研

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页数：361

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### 前言

In 1909, I was one of the unhappiest lads in New York. I was selling motor-trucks for a living. I didn't know what made a motor-truck run. That wasn't all: I didn't want to know. I despised my job. I despised living in a cheap furnished room on West Fifty-sixth Street —— a room infested with cockroaches. I still remember that I had a bunch of neckties hanging on the walls; and when I reached out of a morning to get a fresh necktie, the cockroaches scattered in all directions. I despised having to eat in cheap, dirty restaurants that were also probably infested with cockroaches. I came home to my lonely room each night with a sick headache - a headache bred and fed by disappointment, worry, bitterness, and rebellion. I was rebelling because the dreams I had nourished back in my college days had turned into nightmares. Was this life ?

Was this the vital adventure to which I had looked forward so eagerly ?

Was this all life would ever mean to me —— working at a job I despised, living with cockroaches, eating vile food —— and with no hope for the future ?

... I longed for leisure to read, and to write the books I had dreamed of writing back in my college days. I knew I had everything to gain and nothing to lose by giving up the job I despised. I wasn't interested in making a lot of money, but I was interested in making a lot of living. In short, I had come to the Rubicon —— to that moment of decision which faces most young people when they start out in life.

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### 内容概要

本书告诉你如何摆脱忧虑，重新扬起生活风帆的书。

《人性的优点》字里行间洋溢着作者积极向上、笑面困境的乐观态度，汇集了卡耐基的智慧精华和最激励人心的内容，是卡耐基最成功的励志经典之一。

它通过分析许多跟你我一样的普通人面临忧虑时如何走出困境的真实案例，让你明白如何化解人际危机、缓解精神紧张、避免情绪低落，从而摆脱忧虑困扰，最终走出人生的泥淖，重新步入幸福快乐的人生轨道。

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### 作者简介

戴尔·卡耐基（1888-1955），美国著名的人际关系学大师，西方现代人际关系教育的奠基人。

他于1912年创立卡耐基人际关系训练班，教授人们人际沟通及处理压力的技巧。

卡耐基勤著述，他所著的《人性的弱点》、《人性的优点》、《语言的突破》等成为多年来畅销不衰的成功学、人际关系学经典著作，风靡全球，并被翻译成几十种文字，被誉为“人类出版史上的奇迹”。

他讲述的许多普通人通过奋斗获得成功的真实故事，激励了无数陷入迷茫和困境的人，帮助他们改写了自己的人生。

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## 章节摘录

Forty-two years later, on a soft spring night when the tulips were blooming on the campus, this man, Sir William Osler, addressed the students of Yale University. He told those Yale students that a man like himself who had been a professor in four universities and had written a popular book was supposed to have "brains of a special quality". He declared that that was untrue. He said that his intimate friends knew that his brains were "of the most mediocre character". What, then, was the secret of his success ?

He stated that it was owing to what he called living in "day-tight compartments." What did he mean by that ?

A few months before he spoke at Yale, Sir William Osler had crossed the Atlantic on a great ocean liner where the captain standing on the bridge, could press a button and —— presto !

—— there was a clanging of machinery and various parts of the ship were immediately shut off from one another —— shut off into watertight compartments. "Now each one of you," Dr. Osler said to those Yale students, "is a much more marvelous organization than the great liner, and bound on a longer voyage. What I urge is that you so learn to control the machinery as to live with 'day-tight compartments' as the most certain way to ensure safety on the voyage. Get on the bridge, and see that at least the great bulkheads are in working order. Touch a button and hear, at every level of your life, the iron doors shutting out the Past —— the dead yesterdays. Touch another and shut off, with a metal curtain, the Future —— the unborn tomorrows. Then you are safe —— safe for today !  
... Shut off the past !

Let the dead past bury its dead Shut out the yesterdays which have lighted fools the way to dusty death The load of tomorrow, added to that of yesterday, carried today, makes the strongest falter. Shut off the future as tightly as the past The future is today There is no tomorrow. The day of man's salvation is now.

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### 编辑推荐

《人性的优点》：卡耐基励志经典·英文原版

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